

LUTHER POLLEY CIE. GmbH uses docurex® for the sale of the subsidiary to an exclusive client

At a glance

- ▶ Sale of a subsidiary in a structured tender process
- ▶ Mapping of entire data room with around 2,000 documents for a total of 150 users
- ▶ All documents in the areas of law, technology and economics are promptly inspected in a due diligence process
- ▶ Thanks to the **powerful Q&A module**, all important questions are answered within the shortest possible time
- ▶ Compared with the use of a physical data room, **docurex®** can lead to significant cost savings
- ▶ Through the unalterable recording of all bidder activity, a high level of contract and revision **security is guaranteed**

LUTHER POLLEY CIE. GmbH

LUTHER POLLEY CIE. GmbH has supported national and international top management as a competent partner in all strategic reforms for over 15 years.

The Munich consulting team provides comprehensive support in mergers, company succession plans and in the sale of business units. 20 consultants combine years of experience and implementation expertise and take individual responsibility for projects as, for example, interim managers.

LUTHER POLLEY CIE. GmbH places high value on the dialogue with all those involved in the project. They could thus convince companies such as Swiss Life AG and aurelis REAL Estate GmbH & Co.KG.

“We heard of docurex® through a recommendation and were very quickly convinced by the high performance.”

Katrin Kübel,
LUTHER POLLEY CIE. GmbH



docurex® in use

The sale of the subsidiary of a significant client has to be handled timely, professionally and extremely confidentially. It had an existential meaning and was thus top priority for LUTHER POLLEY CIE. GmbH.

docurex® enabled unlimited, simultaneous access to the data room content for all 150 persons involved. In contrast to the use of physical data rooms, the overall simultaneous inspection during the due diligence phase was significantly shortened.

Equal treatment of users in terms of access to the information available was guaranteed at all times. By using **docurex®** the tight time plan could be kept to and the planned project costs significantly reduced. A physical data room would have generated costs for set-up and logistics (duplication, checking and distribution). These could be saved through the use of **docurex®** as a virtual data room, as could additional travel costs from the involved bidders.

LUTHER POLLEY CIE. GmbH used **docurex®** particularly for the mapping of the entire data room, the preparation of various reports and the parallel provision of documents for internal use, potential buyers and lawyers.

„We were immediately convinced by the clear, user-friendly and structured data room. The ease of use and compliance with all security requirements ensured a prompt settlement.“

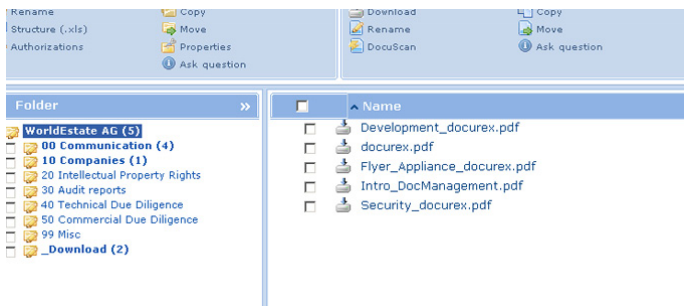
Daniela Stockinger,
LUTHER POLLEY CIE. GmbH

docurex® is unique

Through the extremely high capacity of **docurex®**, the administration of the permissions structure was conceivable, easy and guaranteed access on the basis of assigned permissions.

Each user could only access the documents assigned to them. The high security requirements were met at all times, as all defined user activities were unalterably recorded.

docurex® could be used immediately and proved convincing through the ease of use, the specific assignment of rights per role and user, and transparency in terms of the uploads, the Q&A status and the activities. Training of the 150 people involved was not necessary at any time. **docurex®** guarantees ease of use and ensures the highest level of security.



A powerful and yet easily manageable permissions structure ensured that each user could only access the documents provided for them. Through the unalterable recording of defined user activities, the high security requirements of the entire system were met.

Compared with other competitors, docurex® offered the most convincing cost-benefit ratio. It was thus possible to complete the entire sale of the subsidiary within 14 weeks.

docurex® is easy

The intuitive use of the **docurex®** data room enables the immediate use of the system, without the need for time-consuming training. The excellent **docurex®** user interface was certified by the Fraunhofer Institut in a complex process and guarantees the greatest ease of use at the highest level of efficiency.

The usability of the application is just as easy as using Windows Explorer. In direct comparison, **docurex®** showed the **best cost-benefit** ratio for this area of use.

About docurex®

docurex® is a trademark of the company Service Kiosk IT Consulting GmbH, headquartered in Stuttgart, and is one of the leading data room solutions for secure online document management.

docurex® is used in mergers & acquisitions processes, and in the cross-company transactions of many well-known, medium-sized and large companies.

Because of its expandability, **docurex®** can be adapted to almost all conceivable business processes.

Test **docurex®** yourself, simple and uncomplicated. Completely free and with no obligation.

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